

Courses For Agents Certificate

Check the e-learning website for courses available online

Part A – Personal Lines Technical

Boatowners & Marine Coverage Review

Insuring Residential Condo Unit Owners

Navigating Insurance Applications

Personal Liability Coverage Review

Personal Lines Auto Program

Personal Umbrella Liability Coverage Review

Residential Property Coverage Review

Personal Cyber Exposure & Coverage Review - Coming Soon

Navigating Insurance Policy Contracts - Coming Soon

Unique Exposures & Coverage Review - Coming Soon

Part B – Commercial Lines Technical

Commercial Liability Coverage Review

Commercial Lines Auto Program

Commercial Property Coverage Review

Contractors Property Coverage Review

Crime Coverage Review

Garage Auto Program

Loss of Income Coverage Review

Navigating Insurance Applications

Commercial Cyber Exposures & Coverage Review - Coming Soon

Navigating Insurance Policy Contracts - Coming Soon

Part C – Farm Lines Technical

Agricultural Building Construction

Agri-tourism Liability Loss Prevention

Farm Liability Coverage Review

Farm Property Coverage Review

Navigating Insurance Applications

Agricultural Cyber Exposure & Coverage Review - Coming Soon

Cash Crop & Grain Handlers Coverage Review - Coming Soon

Farm Livestock Coverage Review - Coming Soon

Farm Machinery & Equipment Coverage Review - Coming Soon

Navigating Insurance Policy Contracts - Coming Soon

Part D – Interpersonal Skills

Agent Differentiation in the Marketplace

Creating & Optimizing LinkedIn Profiles

Customer Experience Selling

E&O Risk Management

Ethics for Sales Professionals

Professional Presentation Skills

Sales Planning for Sellers

Sales Prospecting

Understanding the Role of the Adjuster

Understanding the Role of the Underwriter

**Current as of Feb 15, 2023*